

## 2018 Walnut Imports to Japan from USA vs 2017

|              | 2018(a)   |           | 2017(b)    |            | a/b (%) |       |
|--------------|-----------|-----------|------------|------------|---------|-------|
|              | KG        | YEN(000)  | KG         | YEN(000)   | KG      | YEN   |
| Jan.         | 2,049,639 | 2,007,668 | 1,628,533  | 1,338,362  | 125.9   | 150.0 |
| Feb.         | 2,061,764 | 2,025,064 | 1,854,520  | 1,454,085  | 111.2   | 139.3 |
| Mar.         |           |           | 2,069,621  | 1,663,317  |         |       |
| Apr.         |           |           | 1,823,671  | 1,460,635  |         |       |
| May.         |           |           | 2,216,212  | 1,810,975  |         |       |
| Jun.         |           |           | 2,187,433  | 1,827,377  |         |       |
| Jul.         |           |           | 1,140,421  | 1,030,102  |         |       |
| Aug.         |           |           | 724,470    | 668,312    |         |       |
| Sep.         |           |           | 648,570    | 585,006    |         |       |
| Oct.         |           |           | 430,460    | 383,926    |         |       |
| Nov.         |           |           | 1,537,819  | 1,439,609  |         |       |
| Dec.         |           |           | 2,135,023  | 2,030,275  |         |       |
| Jan.-Feb.    | 4,111,403 | 4,032,732 | 3,483,053  | 2,792,447  | 118.0   | 144.4 |
| <b>Total</b> | -         | -         | 18,396,753 | 15,691,981 | -       | -     |

## Import Price of Walnuts from USA per KG

| Month          | 2018(a)  | 2017(b)  | a/b (%) | 2018     | 2017     |
|----------------|----------|----------|---------|----------|----------|
|                | (YEN/Kg) | (YEN/Kg) |         | TTM Ave. | TTM Ave. |
| Jan            | 980      | 822      | 119.2   | 108.79   | 114.77   |
| Feb.           | 982      | 784      | 125.3   | 107.37   | 112.11   |
| Mar.           |          | 804      |         |          | 113.04   |
| Apr.           |          | 801      |         |          | 110.11   |
| May.           |          | 817      |         |          | 112.25   |
| Jun.           |          | 835      |         |          | 110.92   |
| Jul.           |          | 903      |         |          | 112.43   |
| Aug.           |          | 922      |         |          | 110.42   |
| Sep.           |          | 902      |         |          | 110.74   |
| Oct.           |          | 892      |         |          | 113.16   |
| Nov.           |          | 936      |         |          | 112.05   |
| Dec.           |          | 951      |         |          | 113.00   |
| Jan.-Feb. Ave. | 981      | 802      | 122.3   | 108.08   | 112.08   |
| Jan.-Dec. Ave. | -        | 853      | -       | -        | 112.08   |

SOURCE: JAPANESE MINISTRY OF FINANCE

\*Figures are from quick report.

## Import Volume of Walnuts by Country and Share

|              | 2018(a)          |              | 2017(b)          |              | a/b          | 2017              |              |
|--------------|------------------|--------------|------------------|--------------|--------------|-------------------|--------------|
|              | Jan.-Feb.        |              | Jan.-Feb.        |              | Jan.-Feb.    | Jan.-Dec.         |              |
|              | Volume<br>Kg     | Share<br>(%) | Volume<br>Kg     | Share<br>(%) | (%)          | Volume<br>Kg      | Share<br>(%) |
| <b>USA</b>   | <b>4,111,403</b> | <b>98.6</b>  | <b>3,483,053</b> | <b>97.5</b>  | <b>118.0</b> | <b>18,396,753</b> | <b>95.9</b>  |
| France       | 830              | 0.02         | 480              | 0.01         | 172.9        | 22,222            | 0.12         |
| Chile        | 0                | 0.00         | 10,538           | 0.30         | -            | 363,160           | 1.89         |
| China        | 58,155           | 1.39         | 75,814           | 2.12         | 76.7         | 293,941           | 1.53         |
| Pakistan     | 0                | 0.00         | 0                | 0.00         | -            | 0                 | 0.00         |
| Turkey       | 0                | 0.00         | 670              | 0.02         | -            | 3,140             | 0.02         |
| Australia    | 0                | 0.00         | 0                | 0.00         | -            | 99,486            | 0.52         |
| Romania      | 0                | 0.00         | 0                | 0.00         | -            | 0                 | 0.00         |
| <b>Total</b> | <b>4,170,388</b> | <b>100.0</b> | <b>3,570,555</b> | <b>100.0</b> | <b>116.8</b> | <b>19,178,702</b> | <b>100.0</b> |

## Import Value of Walnuts by Country and Share

|              | 2018(a)           |              | 2017(b)           |              | a/b          | 2017              |              |
|--------------|-------------------|--------------|-------------------|--------------|--------------|-------------------|--------------|
|              | Jan.-Feb.         |              | Jan.-Feb.         |              | Jan.-Feb.    | Jan.-Dec.         |              |
|              | Value<br>YEN(000) | Share<br>(%) | Value<br>YEN(000) | Share<br>(%) | (%)          | Value<br>YEN(000) | Share<br>(%) |
| <b>USA</b>   | <b>4,032,732</b>  | <b>98.5</b>  | <b>2,792,447</b>  | <b>97.3</b>  | <b>144.4</b> | <b>15,691,981</b> | <b>95.3</b>  |
| France       | 1,186             | 0.03         | 1,313             | 0.05         | 90.3         | 32,821            | 0.20         |
| Chile        | 0                 | 0.00         | 9,410             | 0.33         | -            | 371,267           | 2.25         |
| China        | 61,832            | 1.51         | 65,727            | 2.29         | 94.1         | 261,680           | 1.59         |
| Pakistan     | 0                 | 0.00         | 0                 | 0.00         | -            | 0                 | 0.00         |
| Turkey       | 0                 | 0.00         | 1,647             | 0.06         | -            | 6,321             | 0.04         |
| Australia    | 0                 | 0.00         | 0                 | 0.00         | -            | 110,267           | 0.67         |
| Romania      | 0                 | 0.00         | 0                 | 0.00         | -            | 0                 | 0.00         |
| <b>Total</b> | <b>4,095,750</b>  | <b>100.0</b> | <b>2,870,544</b>  | <b>100.0</b> | <b>142.7</b> | <b>16,474,337</b> | <b>100.0</b> |

## Import Price of Walnuts per Kg by Country

|                | 2018(a)               | 2017(b)               | a/b (%)      | 2017                  |
|----------------|-----------------------|-----------------------|--------------|-----------------------|
|                | Jan.-Feb.<br>(YEN/Kg) | Jan.-Feb.<br>(YEN/Kg) |              | Jan.-Dec.<br>(YEN/Kg) |
| <b>USA</b>     | <b>981</b>            | <b>802</b>            | <b>122.3</b> | <b>853</b>            |
| France         | 1,429                 | 2,735                 | 52.2         | 1,477                 |
| Chile          | -                     | 893                   | -            | 1,022                 |
| China          | 1,063                 | 867                   | 122.6        | 890                   |
| Pakistan       | -                     | -                     | -            | -                     |
| Turkey         | -                     | 2,458                 | -            | 2,013                 |
| Australia      | -                     | -                     | -            | 1,108                 |
| Romania        | -                     | -                     | -            | -                     |
| <b>Average</b> | <b>982</b>            | <b>804</b>            | <b>122.2</b> | <b>859</b>            |

## 2018 Walnut Imports to Japan from USA vs 2017

|              | 2018(a) |          | 2017(b) |          | a/b (%) |     |
|--------------|---------|----------|---------|----------|---------|-----|
|              | KG      | YEN(000) | KG      | YEN(000) | KG      | YEN |
| Jan          | 0       | 0        | 0       | 0        | -       | -   |
| Feb.         | 0       | 0        | 0       | 0        | -       | -   |
| Mar.         |         |          | 0       | 0        |         |     |
| Apr.         |         |          | 0       | 0        |         |     |
| May.         |         |          | 0       | 0        |         |     |
| Jun.         |         |          | 0       | 0        |         |     |
| Jul.         |         |          | 0       | 0        |         |     |
| Aug.         |         |          | 0       | 0        |         |     |
| Sep.         |         |          | 0       | 0        |         |     |
| Oct.         |         |          | 0       | 0        |         |     |
| Nov.         |         |          | 0       | 0        |         |     |
| Dec.         |         |          | 0       | 0        |         |     |
| Jan.-Feb.    | 0       | 0        | 0       | 0        | -       | -   |
| <b>Total</b> | -       | -        | 0       | 0        | -       | -   |

## Import Price of Walnut from USA per Kg

| Month          | 2018(a)  | 2017(b)  | a/b |
|----------------|----------|----------|-----|
|                | (YEN/KG) | (YEN/KG) | (%) |
| Jan            | -        | -        | -   |
| Feb.           | -        | -        | -   |
| Mar.           |          | -        |     |
| Apr.           |          | -        |     |
| May.           |          | -        |     |
| Jun.           |          | -        |     |
| Jul.           |          | -        |     |
| Aug.           |          | -        |     |
| Sep.           |          | -        |     |
| Oct.           |          | -        |     |
| Nov.           |          | -        |     |
| Dec.           |          | -        |     |
| Jan.-Feb. Ave. | -        | -        | -   |
| Jan.-Dec. Ave. | -        | -        | -   |

SOURCE: JAPANESE MINISTRY OF FINANCE

\*Figures are from quick report.

## Import Volume of Walnut by Country and Share

|              | 2018(a)   |       | 2017(b)   |       | a/b       | 2017      |       |
|--------------|-----------|-------|-----------|-------|-----------|-----------|-------|
|              | Jan.-Feb. |       | Jan.-Feb. |       | Jan.-Feb. | Jan.-Dec. |       |
|              | Volume    | Share | Volume    | Share | (%)       | Volume    | Share |
|              | KG        | (%)   | KG        | (%)   |           | KG        | (%)   |
| <b>USA</b>   | 0         | -     | 0         | -     | -         | 0         | -     |
| <b>TOTAL</b> | 0         | -     | 0         | -     | -         | 0         | -     |

## Import Value of Walnut by Country and Share

|              | 2018(a)   |       | 2017(b)   |       | a/b       | 2017      |       |
|--------------|-----------|-------|-----------|-------|-----------|-----------|-------|
|              | Jan.-Feb. |       | Jan.-Feb. |       | Jan.-Feb. | Jan.-Dec. |       |
|              | Value     | Share | Value     | Share | (%)       | Value     | Share |
|              | YEN(000)  | (%)   | YEN(000)  | (%)   |           | YEN(000)  | (%)   |
| <b>USA</b>   | 0         | -     | 0         | -     | -         | 0         | -     |
| <b>Total</b> | 0         | -     | 0         | -     | -         | 0         | -     |

## Import Price of Walnut per Kg by Country

|                | 2018(a)   | 2017(b)   | a/b | 2017      |   |
|----------------|-----------|-----------|-----|-----------|---|
|                | Jan.-Feb. | Jan.-Feb. | (%) | Jan.-Dec. |   |
|                | (YEN/KG)  | (YEN/KG)  |     | (YEN/KG)  |   |
| <b>USA</b>     | -         | -         | -   | -         | - |
| <b>Average</b> | -         | -         | -   | -         | - |

SOURCE: JAPANESE MINISTRY OF FINANCE

## FY2018 Walnut Imports to Japan from USA vs FY2017

|                 | 2017/2018 |           | 2016/2017  |            | FY17/16(%) |       |
|-----------------|-----------|-----------|------------|------------|------------|-------|
|                 | KG        | YEN(000)  | KG         | YEN(000)   | KG         | YEN   |
| Sep.            | 648,570   | 585,006   | 812,337    | 552,946    | 79.8       | 105.8 |
| Oct.            | 430,460   | 383,926   | 561,581    | 401,681    | 76.7       | 95.6  |
| Nov.            | 1,537,819 | 1,439,609 | 1,289,608  | 923,637    | 119.2      | 155.9 |
| Dec.            | 2,135,023 | 2,030,275 | 1,322,274  | 1,034,075  | 161.5      | 196.3 |
| Jan.            | 2,049,639 | 2,007,668 | 1,628,533  | 1,338,362  | 125.9      | 150.0 |
| Feb.            | 2,061,764 | 2,025,064 | 1,854,520  | 1,454,085  | 111.2      | 139.3 |
| Mar.            |           |           | 2,069,621  | 1,663,317  |            |       |
| Apr.            |           |           | 1,823,671  | 1,460,635  |            |       |
| May             |           |           | 2,216,212  | 1,810,975  |            |       |
| Jun.            |           |           | 2,187,433  | 1,827,377  |            |       |
| Jul.            |           |           | 1,140,421  | 1,030,102  |            |       |
| Aug.            |           |           | 724,470    | 668,312    |            |       |
| Sep.-Feb.       | 8,863,275 | 8,471,548 | 7,468,853  | 5,704,786  | 118.7      | 148.5 |
| Sep.-Aug. Total | -         | -         | 17,630,681 | 14,165,504 | -          | -     |

## Import Price of Walnuts from USA per KG

|                | 2017/2018 | 2016/2017 | FY17/16(%) | 2017     | 2016     |
|----------------|-----------|-----------|------------|----------|----------|
|                | (YEN/Kg)  | (YEN/Kg)  | (%)        | TTM Ave. | TTM Ave. |
| Sep.           | 902       | 681       | 132.5      | 114.77   | 118.34   |
| Oct.           | 892       | 715       | 124.7      | 112.11   | 115.08   |
| Nov.           | 936       | 716       | 130.7      | 113.04   | 113.03   |
| Dec.           | 951       | 782       | 121.6      | 110.11   | 109.83   |
| Jan.           | 980       | 822       | 119.2      | 112.25   | 109.12   |
| Feb.           | 982       | 784       | 125.3      | 110.92   | 105.48   |
| Mar.           |           | 804       |            | 112.43   | 103.98   |
| Apr.           |           | 801       |            | 110.42   | 101.34   |
| May            |           | 817       |            | 110.74   | 101.98   |
| Jun.           |           | 835       |            | 113.16   | 103.81   |
| Jul.           |           | 903       |            | 112.05   | 108.12   |
| Aug.           |           | 922       |            | 113      | 115.98   |
| Sep.-Feb. Ave. | 956       | 764       | 125.1      | 112      | 108.20   |
| Sep.-Aug. Ave. | -         | 803       | -          | 112.08   | 108.84   |

SOURCE: JAPANESE MINISTRY OF FINANCE

\*Figures are from quick report.

## Import Volume of Walnuts by Country and Share

|           | 2017/2018 |       | 2016/2017 |       | FY17/16(%) | 2016/2017  |       |
|-----------|-----------|-------|-----------|-------|------------|------------|-------|
|           | Sep.-Feb. |       | Sep.-Feb. |       | Sep.-Feb.  | Sep.-Aug.  |       |
|           | Volume    | Share | Volume    | Share | (%)        | Volume     | Share |
|           | Kg        | (%)   | Kg        | (%)   |            | Kg         | (%)   |
| USA       | 8,863,275 | 97.1  | 7,468,853 | 96.2  | 118.7      | 17,630,681 | 95.8  |
| France    | 5,986     | 0.07  | 4,060     | 0.05  | 147.4      | 20,646     | 0.11  |
| Chile     | 109,104   | 1.19  | 147,246   | 1.90  | 74.1       | 390,764    | 2.12  |
| China     | 111,815   | 1.22  | 121,628   | 1.57  | 91.9       | 286,095    | 1.55  |
| Australia | 39,998    | 0.44  | 19,416    | 0.25  | 206.0      | 78,904     | 0.43  |
| Pakistan  | 0         | 0.00  | 0         | 0.00  | -          | 0          | 0.00  |
| Turkey    | 0         | 0.00  | 670       | 0.01  | 0.0        | 3,140      | 0.02  |
| Romania   | 0         | 0.00  | 0         | 0.00  | -          | 0          | 0.00  |
| Total     | 9,130,178 | 100.0 | 7,761,873 | 100.0 | 117.6      | 18,410,230 | 100.0 |

## Import Value of Walnuts by Country and Share

|           | 2017/2018 |       | 2016/2017 |       | FY17/16(%) | 2016/2017  |       |
|-----------|-----------|-------|-----------|-------|------------|------------|-------|
|           | Sep.-Feb. |       | Sep.-Feb. |       | Sep.-Feb.  | Sep.-Aug.  |       |
|           | Value     | Share | Value     | Share | (%)        | Value      | Share |
|           | YEN(000)  | (%)   | YEN(000)  | (%)   |            | YEN(000)   | (%)   |
| USA       | 8,471,548 | 96.8  | 5,704,786 | 95.9  | 148.5      | 14,165,504 | 95.1  |
| France    | 10,094    | 0.12  | 5,542     | 0.09  | 182.1      | 28,142     | 0.19  |
| Chile     | 111,205   | 1.27  | 110,285   | 1.85  | 100.8      | 360,937    | 2.42  |
| China     | 114,993   | 1.31  | 104,958   | 1.76  | 109.6      | 247,750    | 1.66  |
| Australia | 47,058    | 0.54  | 23,459    | 0.39  | 200.6      | 86,668     | 0.58  |
| Pakistan  | 0         | 0.00  | 0         | 0.00  | -          | 0          | 0.00  |
| Turkey    | 0         | 0.00  | 1,647     | 0.03  | 0.0        | 6,321      | 0.04  |
| Romania   | 0         | 0.00  | 0         | 0.00  | -          | 0          | 0.00  |
| Total     | 8,754,898 | 100.0 | 5,950,677 | 100.0 | 147.1      | 14,895,322 | 100.0 |

## Import Price of Walnuts per Kg by Country

|           | 2017/2018 | 2016/2017 | FY17/16(%) | 2016/2017 |
|-----------|-----------|-----------|------------|-----------|
|           | Sep.-Feb. | Sep.-Feb. | (%)        | Sep.-Aug. |
|           | (YEN/Kg)  |           |            | (YEN/Kg)  |
| USA       | 956       | 764       | 125.1      | 803       |
| France    | 1,686     | 1,365     | 123.5      | 1,363     |
| Chile     | 1,019     | 749       | 136.1      | 924       |
| China     | 1,028     | 863       | 119.2      | 866       |
| Australia | 1,177     | 1,208     | 97.4       | 1,098     |
| Pakistan  | -         | -         | -          | -         |
| Turkey    | -         | 2,458     | -          | 2,013     |
| Romania   | -         | -         | -          | -         |
| Average   | 959       | 767       | 125.1      | 809       |

SOURCE: JAPANESE MINISTRY OF FINANCE

## FY2018 Walnut Imports to Japan from USA vs FY2017

|                 | 2017/2018 |          | 2016/2017 |          | FY17/16(%) |     |
|-----------------|-----------|----------|-----------|----------|------------|-----|
|                 | KG        | YEN(000) | KG        | YEN(000) | KG         | YEN |
| Sep.            | 0         | 0        | 0         | 0        | -          | -   |
| Oct.            | 0         | 0        | 0         | 0        | -          | -   |
| Nov.            | 0         | 0        | 0         | 0        | -          | -   |
| Dec.            | 0         | 0        | 0         | 0        | -          | -   |
| Jan.            | 0         | 0        | 0         | 0        | -          | -   |
| Feb.            | 0         | 0        | 0         | 0        | -          | -   |
| Mar.            |           |          | 0         | 0        |            |     |
| Apr.            |           |          | 0         | 0        |            |     |
| May             |           |          | 0         | 0        |            |     |
| Jun.            |           |          | 0         | 0        |            |     |
| Jul.            |           |          | 0         | 0        |            |     |
| Aug.            |           |          | 0         | 0        |            |     |
| Sep.-Feb.       | 0         | 0        | 0         | 0        | -          | -   |
| Sep.-Aug. Total | 0         | 0        | 0         | 0        | -          | -   |

## Import Price of Walnut from USA per Kg

|                | 2017/2018<br>(YEN/KG) | 2016/2017<br>(YEN/KG) | FY17/16(%)<br>(%) |
|----------------|-----------------------|-----------------------|-------------------|
| Sep.           | -                     | -                     | -                 |
| Oct.           | -                     | -                     | -                 |
| Nov.           | -                     | -                     | -                 |
| Dec.           | -                     | -                     | -                 |
| Jan.           | -                     | -                     | -                 |
| Feb.           | -                     | -                     | -                 |
| Mar.           |                       |                       |                   |
| Apr.           |                       |                       |                   |
| May            |                       |                       |                   |
| Jun.           |                       |                       |                   |
| Jul.           |                       |                       |                   |
| Aug.           |                       |                       |                   |
| Sep.-Feb. Ave. | -                     | -                     | -                 |
| Sep.-Aug. Ave. |                       |                       |                   |

SOURCE: JAPANESE MINISTRY OF FINANCE

\*Figures are from quick report.

## Import Volume of Walnut by Country and Share

|       | 2017/2018 |       | 2016/2017 |       | FY17/16(%) | 2016/2017 |       |
|-------|-----------|-------|-----------|-------|------------|-----------|-------|
|       | Sep.-Feb. |       | Sep.-Feb. |       | Sep.-Feb.  | Sep.-Aug. |       |
|       | Volume    | Share | Volume    | Share | (%)        | Volume    | Share |
|       | KG        | (%)   | KG        | (%)   |            | KG        | (%)   |
| USA   | 0         | -     | 0         | -     | -          | 0         | -     |
| Total | 0         | -     | 0         | -     | -          | 0         | -     |

## Import Value of Walnut by Country and Share

|       | 2017/2018 |       | 2016/2017 |       | FY17/16(%) | 2016/2017 |       |
|-------|-----------|-------|-----------|-------|------------|-----------|-------|
|       | Sep.-Feb. |       | Sep.-Feb. |       | Sep.-Feb.  | Sep.-Aug. |       |
|       | Value     | Share | Value     | Share | (%)        | Value     | Share |
|       | YEN(000)  | (%)   | YEN(000)  | (%)   |            | YEN(000)  | (%)   |
| USA   | 0         | -     | 0         | -     | -          | 0         | -     |
| Total | 0         | -     | 0         | -     | -          | 0         | -     |

## Import Price of Walnut per Kg by Country

|         | 2017/2018             | 2016/2017             | FY17/16(%) | 2016/2017             |
|---------|-----------------------|-----------------------|------------|-----------------------|
|         | Sep.-Feb.<br>(YEN/KG) | Sep.-Feb.<br>(YEN/KG) | (%)        | Sep.-Aug.<br>(YEN/KG) |
| USA     | -                     | -                     | -          | -                     |
| Average | -                     | -                     | -          | -                     |